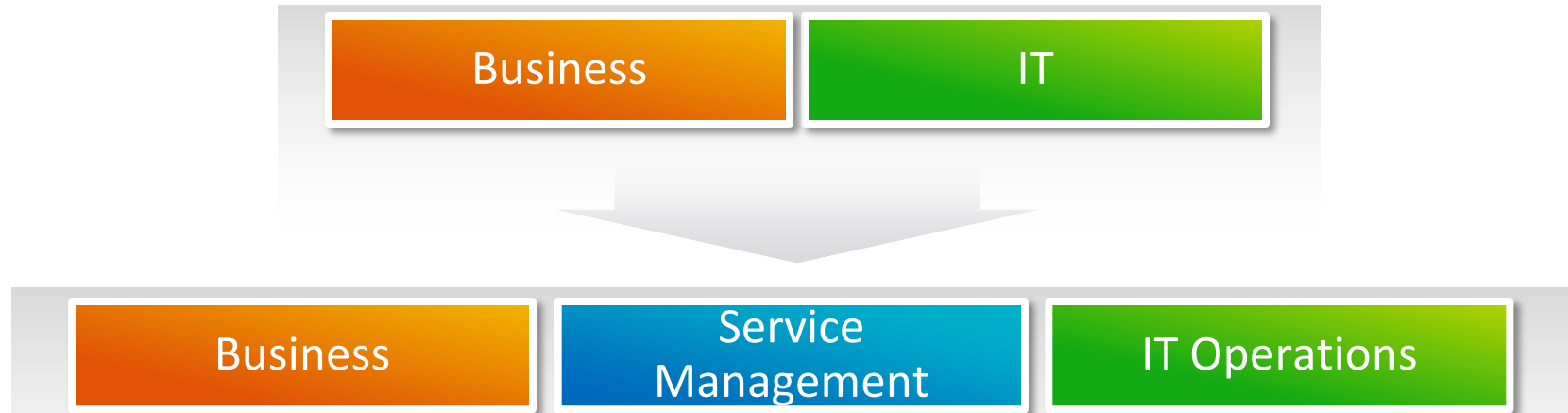


‘Building IT services is like building a team; how do you manage your assets?’

Brian Johnson
Sr. Principal Services Architect



- 1 ITSM in context
- 2 Specialization
- 3 Commoditization
- 4 The “Service”
- 5 Where projects and ITIL need to join-up....
- 6 Discussion



Which sport is the most organized?

- Obviously subjective....
- Assets? Players, Athletes, Stadia, Cars, Circuits, Yachts, Swimming Pools....
- Finance? Ronaldo cost 80million UK pounds....plus his salary
- ROI? Ronaldo probably 1/2m per goal...
- All sports provide services to the paying public and all know how to measure effectiveness....

Lessons from a Different Industry (Not Rugby.....)



Expensive Assets; The First Cars

- The first car manufacturers in the world were French: Panhard & Levassor (1889) and Peugeot (1891).
- Rene Panhard and Emile Levassor were partners in a woodworking machinery business, when they decided to become car manufacturers. They built their first car in 1890 using a Daimler engine.
- Early on, French manufacturers did not standardize car models - each car was different from the other. The first standardized car was the 1894, Benz Velo. One hundred and thirty four identical Velos were manufactured in 1895.



Assembly Line; making better use of Assets

- American car manufacturer, Henry Ford (1863-1947) invented an improved assembly line and installed the first conveyor belt-based assembly line in his car factory in Ford's Highland Park, Michigan plant, around 1913-14.
- The assembly line **reduced production** costs for cars by reducing assembly time. Ford's famous Model T was assembled in **ninety-three minutes**.



Ford and his team looked at other industries and found four principles that would further their goal:

- Interchangeable parts
- Continuous flow
- Division of labor
- Reducing wasted effort



INTERCHANGEABLE PARTS

Standard architecture

INTERCHANGEABLE PARTS

“Value Chain”

DIVISION OF LABOR

Specialization

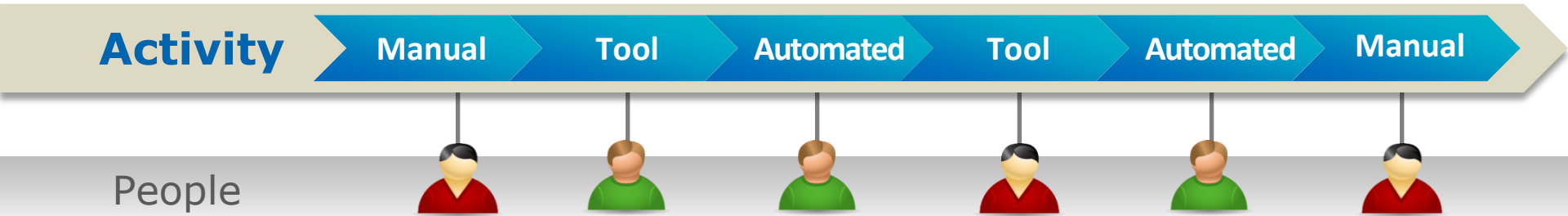
REDUCE WASTED EFFORT

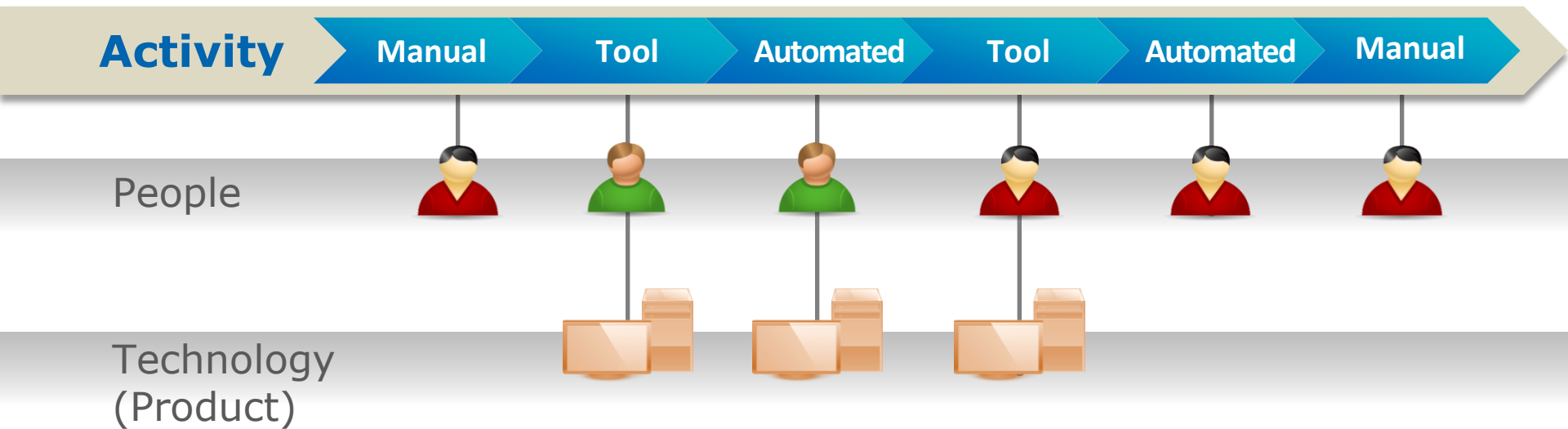
Process engineering/improvement

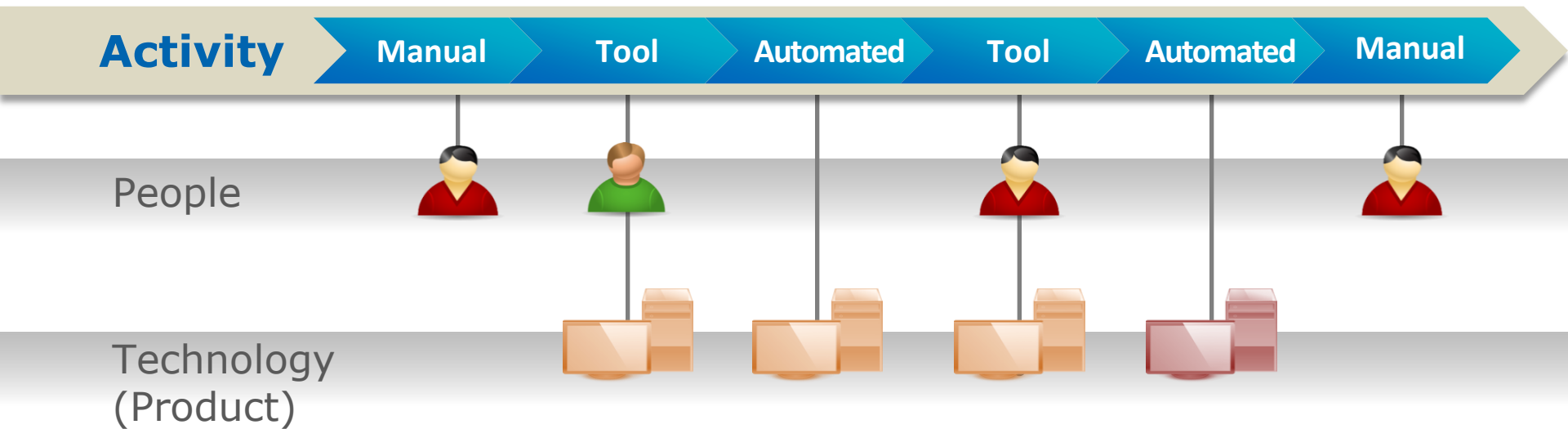


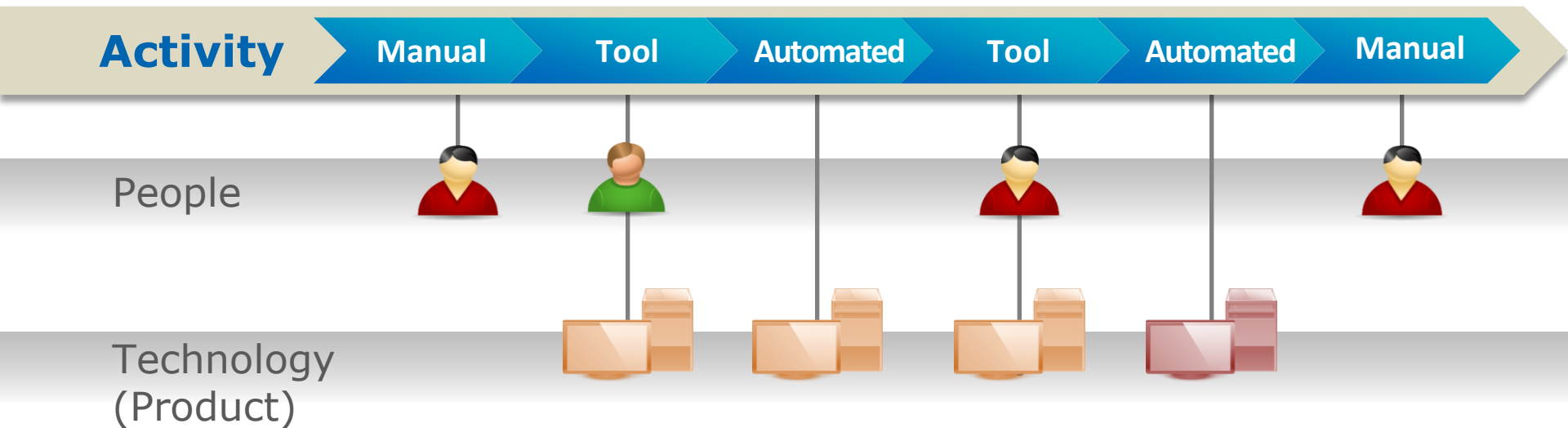
People accelerate change...











VALUE PRODUCED – COST ACCRUED = PROFIT!

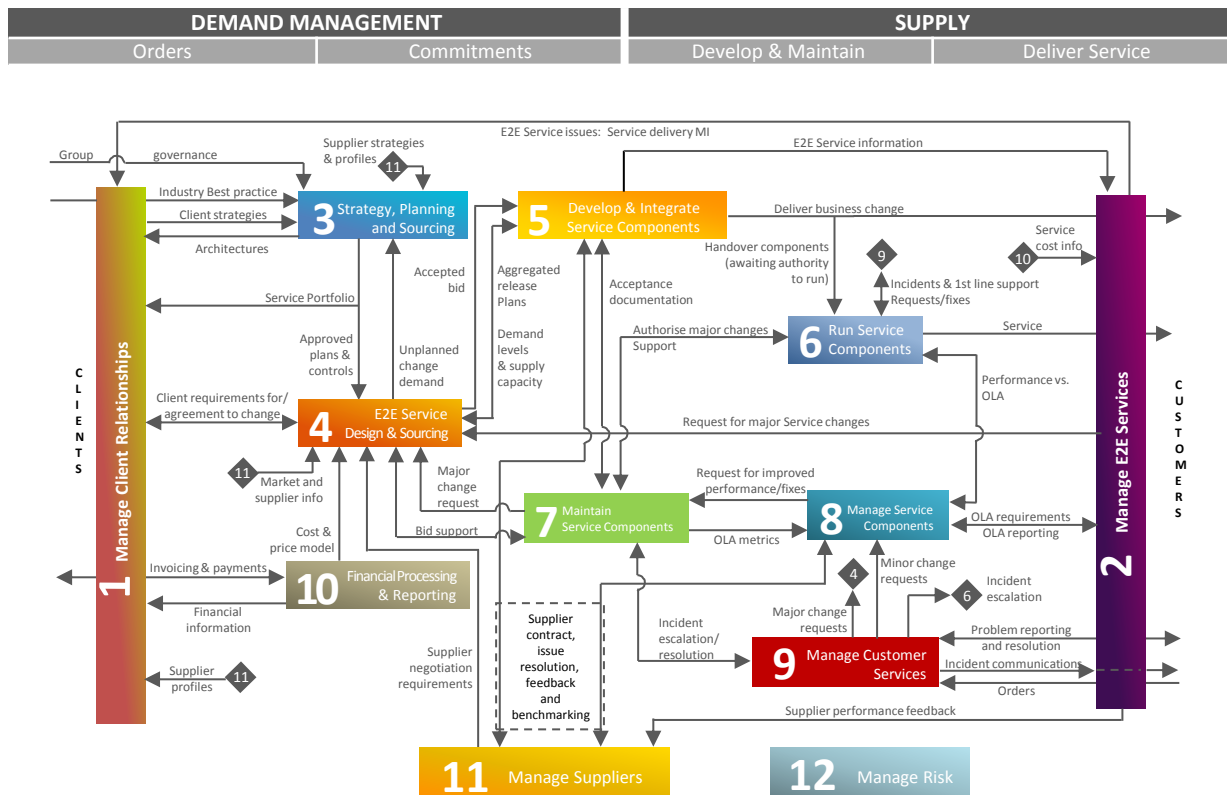
How else can you manage change properly?



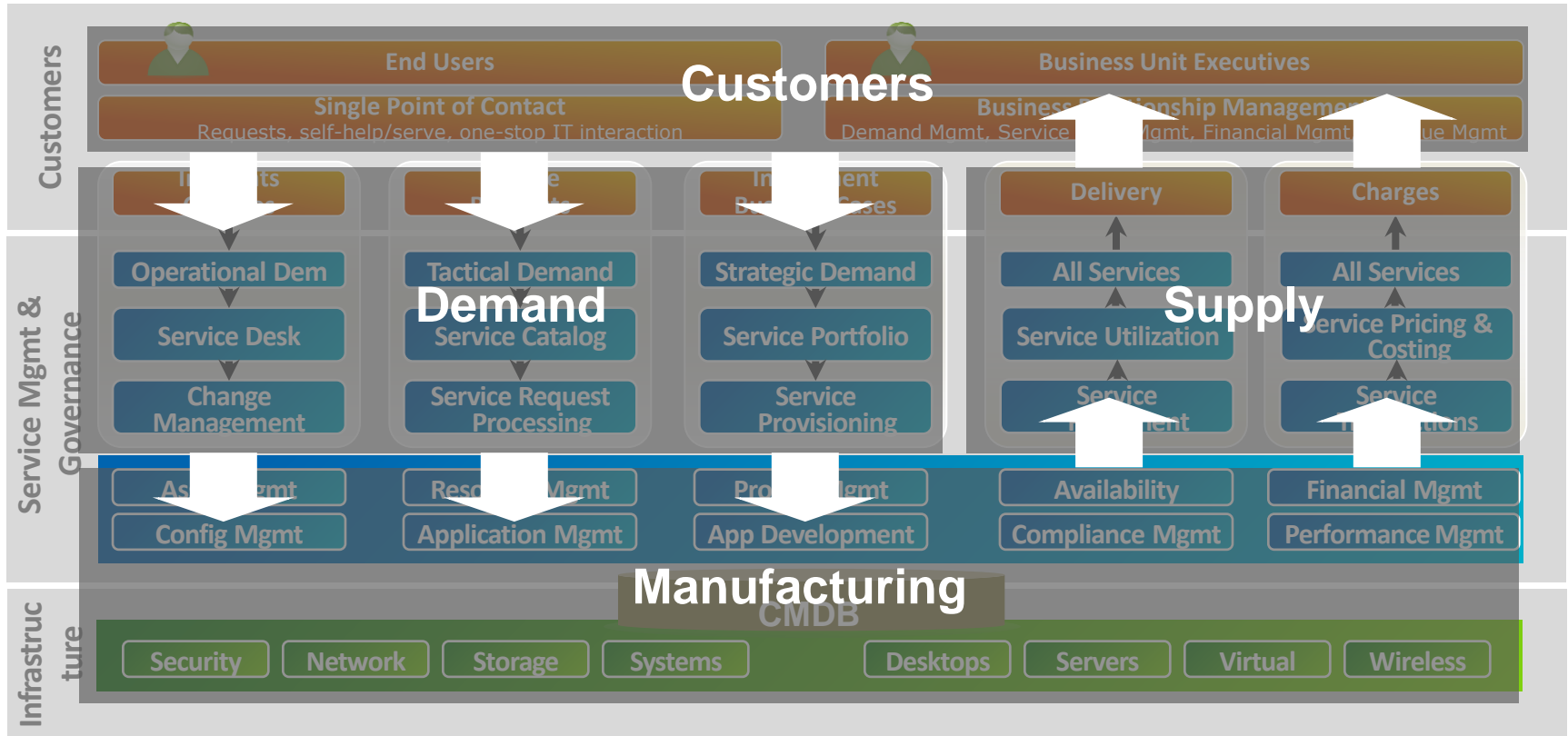
Teams get you into the lead....

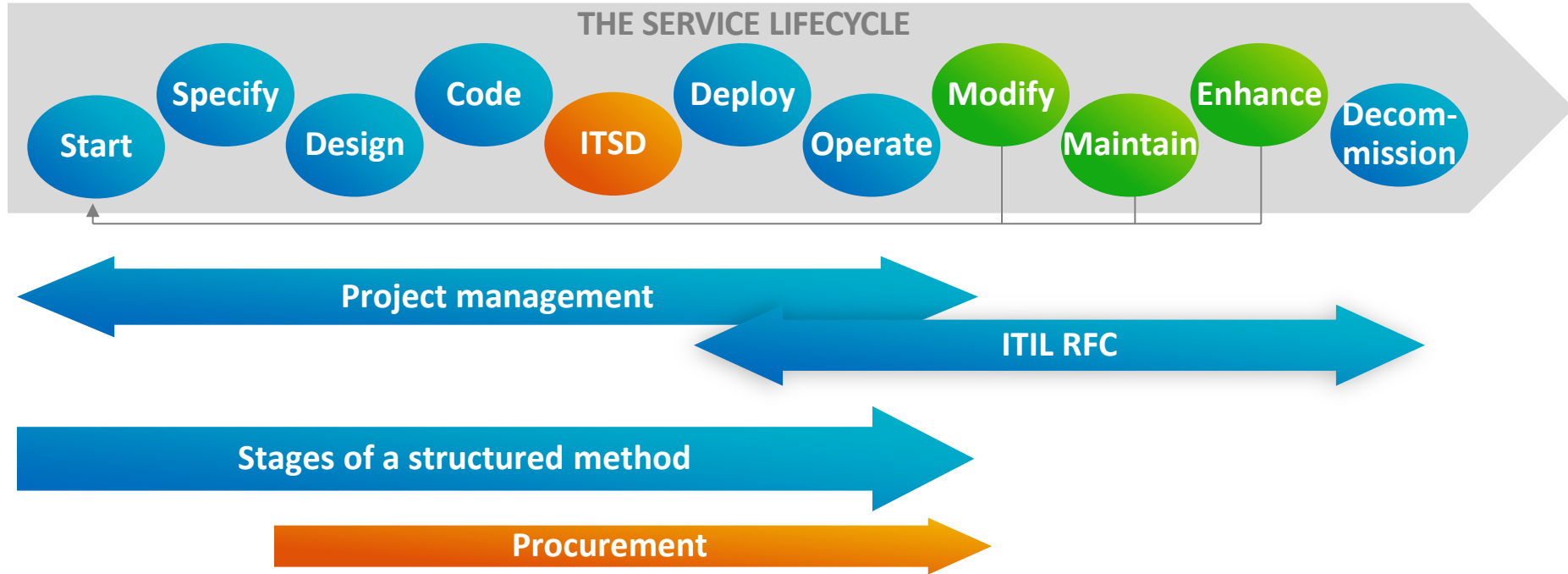


ITIL process view; a team picture



Business Service Factory; and ITIL teams need other teams

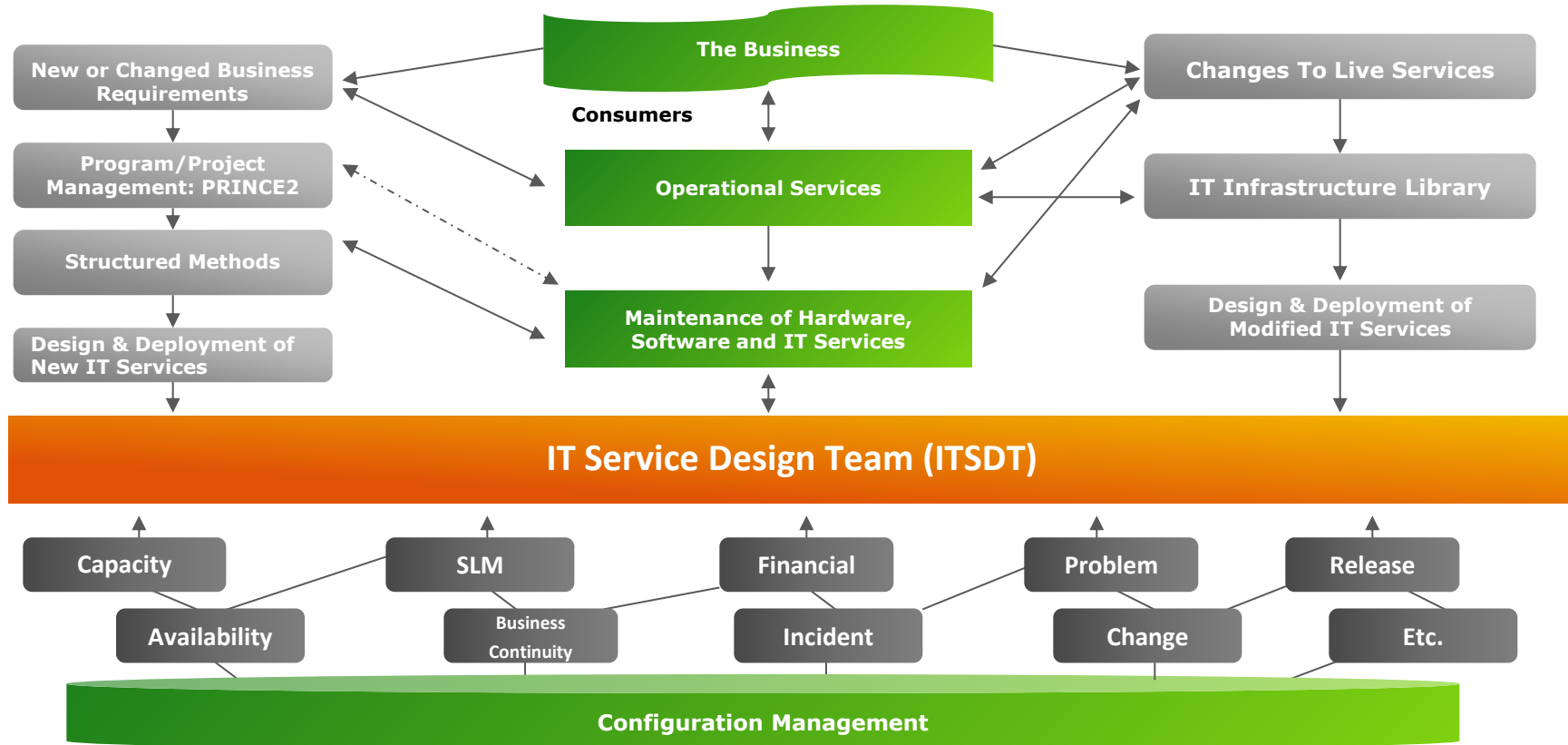


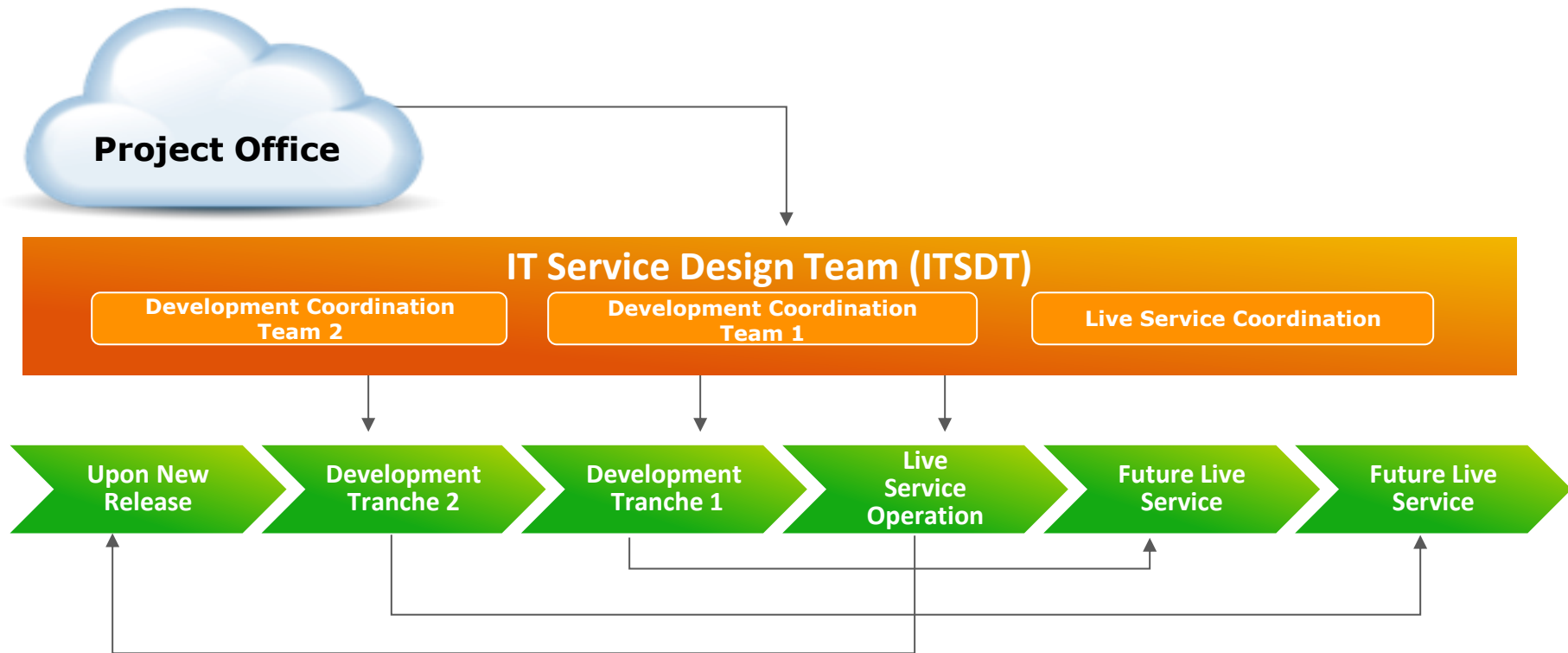


Timeline

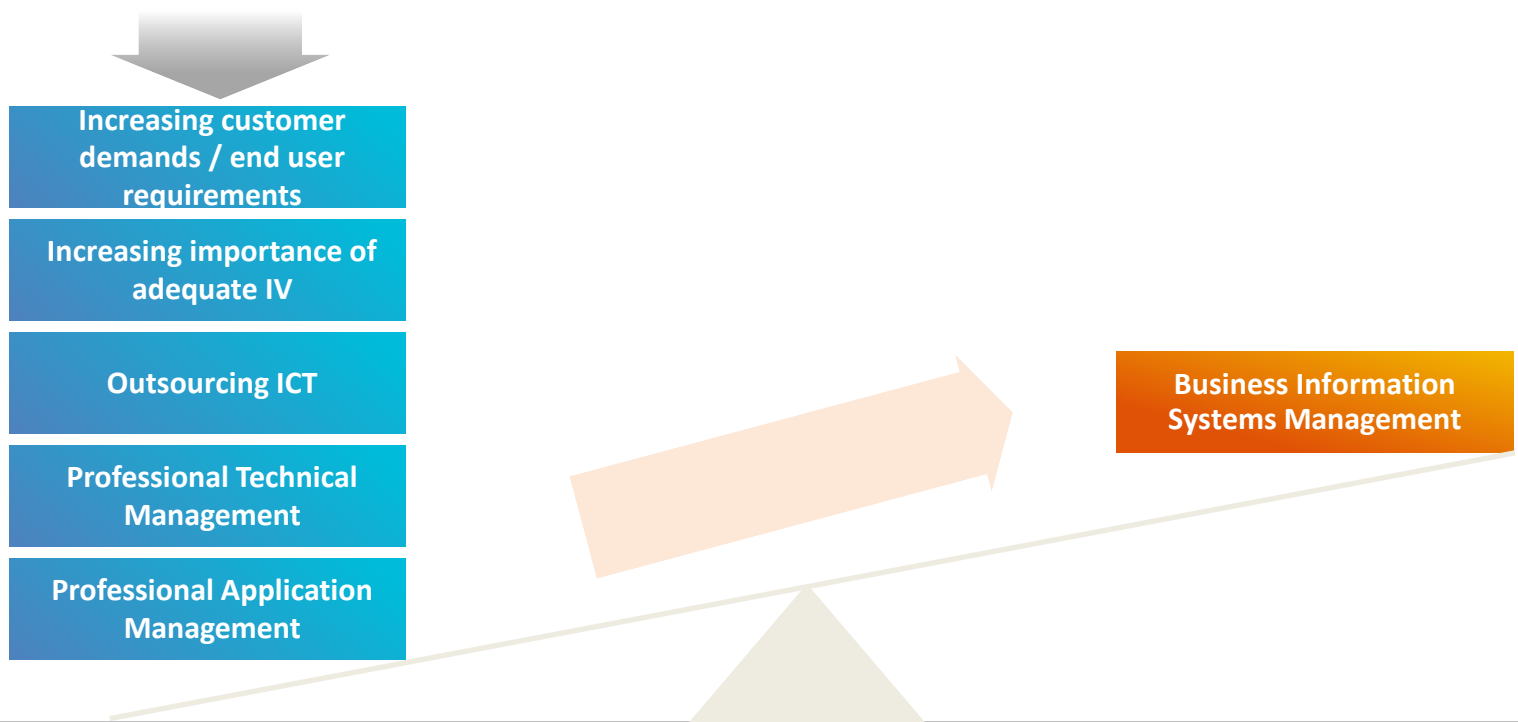
Note that the operations phases may generate RFCs that result in new projects (threshold criteria exceeded)

Infrastructure & Development Relationships





Developments that 'push' BISM



Three management domains

